

Agostino Giannetti

**Co-founder and
Director**

25 January 1990
Italy

Via dei Platani 88
000040 Ardea (RM)
Italy

+502 3724 6132
+39 3279959709 (Whatsapp)
synapticaproject@gmail.com



Skills

Fundraiser, project manager and founder of Synaptica Project, an international collective of young professionals offering strategic services to realize, scale up and replicate best solutions to socio environmental problems.

Experience in fundraising consulting, strategic partnership, moves management, event and campaign management between Latin America and Europe.

He directs different multidisciplinary teams with a strong focus on participatory leadership guided by social and environmental justice values. Competent ability to be part of teamwork within fast, under pressure, international and multicultural contexts.

Solid communication, relational, analytical and strategic skills.
Fluent in 3 languages.

Professional Experience

Synaptica Project / Executive Director, project manager and fundraiser
JULY 2018 - PRESENT, ROME - SAN PEDRO LA LAGUNA, REMOTE
ITALY - GUATEMALA

- Strategic vision, conceptual and methodological development, human talent and capacity building, external relations and communication.
- Fundraising and strategy consultant, trainer and project manager for NGOs and independent projects in Italy, Guatemala and Colombia.

Vision Guatemala / External Relation Coordinator

OCTOBER 2018 - OCTOBER 2019, SAN JUAN LA LAGUNA - ZURICH
GUATEMALA - SWITZERLAND

- Development department creation within Vision Guatemala local office.
- Creation of policies, processes and tools for donor reporting and gift tracking, moves management, volunteer management, fundraising events, video production and online communication.

Cosmic Convergence Festival/ Social Outreach Coordinator

JULY 2017 - JANUARY 2020, SANTIAGO ATITLAN, GUATEMALA

- Fundraising strategy design and implementation; budgeting and accounting; donors, local partner and institutions' relationship manager; logistic, volunteers, communication and audio-visual coordinator.
- Coordination of ecological and social architecture projects with local indigenous community of Lake Atitlan, transforming the festival's art and music stages into 3 eco-houses, a public bamboo school and a community library.

A SUD Ecologia e Cooperazione ONLUS / Fundraising intern

OCTOBER 2017 - MAY 2018, ROME, ITALY

- Foundation research and mapping.
- Crowdfunding campaign coordinator and teacher within activists training program.
- Events organization.
- 5x1000 (Italian civil title initiative) campaigns coordinator.
- Assistant grant writer for European Fund Erasmus+.
- Assistant sponsorship and corporate fundraising initiatives.

Tribe LAB / Fundraising intern

FEBRUARY 2017 - JULY 2018, SAN PEDRO LA LAGUNA, GUATEMALA

- Long term and short term strategies development.
- Crowdfunding campaign coordinator.
- Foundation research and grant writing.
- Network creation among local community and organizations, volunteers, donors and Tribe LAB.

Education

MSc Environment, Development and Politics

SOAS UNIVERSITY. LONDON, UNITED KINGDOM

SEPTEMBER 2015 - SEPTEMBER 2016

- Principal subjects:
Political Ecology of Development; Law and Natural Resources; Environment, development and governance; Natural resources, development and change: putting critical analysis into practice.
- Final dissertation: "*Growing Justice. A Political Ecology Analysis of Foodscope Production in Detroit*" (Distinction)

BSc Politics and International Relations / International Law stream

UNIVERSITÀ DI ROMA LA SAPIENZA, POLITICAL SCIENCE DEPARTMENT. ROME, ITALY

OCTOBER 2008- DECEMBER 2012

- Principal subjects:
Political science and Sociology; Modern and Contemporary History; Italian Private

- and Public Law, International Constitutional Law and European Law; Spanish and French Languages; Micro and Macro Economy.
- Final dissertation: “Theories and practices of the governance in the post democratic era”
 - Final mark 110 with honours/110

Strengthening Program for the Best 500 Latin American Projects

PREMIO LATINOAMÉRICA VERDE, GUAYAQUIL, ECUADOR.
APRIL 2020 - JUNE 2020

- Sinek’s Golden Circle and CANVA B model for social enterprises.
- Design and Finance for a sustainable business.
- Personal mentorship with Nicola Montorsi.

Europe Project Design Course

EUROPACUBE s.r.l. ROME, ITALY.
MAY 2013

- Principal subjects: Project Cycle Management, GOPP method, Logical Framework approach, tips for “europrojectists”.
- Seminar: “Focus Europa 2020” on Europe 2020 programme and European state funding.

Internships and Volunteering

Local Fundraiser, Tribe LAB

MARCH 2015 - JULY 2015, SAN PEDRO LA LAGUNA, GUATEMALA

- Planning and coordination of fundraising events and workshops in San Pedro la Laguna for the construction of the Mayan eco-school of San Juan.
- Network creation among stakeholders, workers, local community and international volunteers.

International observer in Zapatista communities, Frayba Human Rights Center

APRIL 2014, CHIAPAS, MEXICO

- Report writing and presentation about the general situation in the community with particular attention to elements of risk or tension.
- Managing and selection of sensitive information and data.

Languages

Mother tongue: Italian

Others languages:

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English IELTS: 7.5	C2	C2	C2	C1	C1

(2015)					
Spanish DELE: B2 (2011)	C2	C2	C2	C2	C2

Levels: A1/A2: Basic - B1/B2: Intermediate - C1/C2: Advanced

European Common Frame of Reference for Languages

Digital skills

Information processing	Communication	Content creation	Safety	Problem Solving
Proficient user	Proficient user	Independent user	Independent user	Independent user

Levels: Basic user – Independent user – Proficient user

Digital competences – Self-assessment grid

- Good command of the Office suit: Word, Excel, PowerPoint.
- Intermediate graphic design skills (CANVA)
- Good command of video editing tools (Filmora 9, Premiere Pro) and livestream platforms (Streamyard, FB live)
- Good command of project management tools (Drive, Slack, Toggle, Kobo).
Basic command of Salesforce platform.
- Good command of fundraising related tools (crowdfunding platforms, donation trackers, funds transfer processors)

Other skills

- Permaculture Design Certificate (PDC) August 2016 at Terra Alta, Portugal.
- Participants in several bioconstruction workshops and sustainable settlement projects in Latin America and Europe.
- Driving licence B
- Passion, skills and working experiences in Italian and international catering (Italy, UK, Japan)

Presentations and Prizes

Premio Mejores 500 proyectos de América Latina

MAY 2020, PREMIO LATINOAMÉRICA VERDE, GUAYAQUIL, ECUADOR

Festivales Sostenibles

MAYO 2020, BAHAREHE CONSTRUCTORES, LIVESTREAM

Building a Bamboo Future / Bamboo Futures

JUNE 2019 AND 2020, LONDON FESTIVAL OF ARCHITECTURE

LONDON, UNITED KINGDOM (Online)

Fundraising, crowdfunding and 5x1000 strategies

MAY 2018 , Cgil TRADE UNION, NAPLES, ITALY

Social Impact of Bioconstruction and Volunteering opportunities around Lake Atitlan

DECEMBER 2017, 2018, 2019 COSMIC CONVERGENCE FESTIVAL,

SANTIAGO ATITLAN, GUATEMALA.

Permaculture and Bioconstruction as contemporary, grassroots, post development expressions

FEBRUARY 2016, SOAS UNIVERSITY, LONDON, UNITED KINGDOM

References available on request

I authorise the use of my personal data in compliance with GDPR 2018 (UE 2016/679).